

**Mandatory Disclosure by Institutions running PGDBM/PGDM/MBA programmes to be included in their respective information Brochure, Displayed on their website and to be submitted to AICTE every year well before the admission process.**

The following information is to be given in the Information Brochure besides being hosted on the Institution's official Website.

### **I. Name of the Institution**

Vignana Jyothi Institute of Management  
Plot No.7, Road No.16, West Marredpally  
Secunderabad 500 026  
Ph.No.040-27805778 / 27800819; Fax: 040 – 27805222  
e-mail: director@vjim.edu.in; website: www.vjim.edu.in

### **II. Name & Address of the Director**

Dr. Kamal Ghosh Ray  
Director  
Vignana Jyothi Institute of Management  
Plot No.7, Road No.16, West Marredpally  
Secunderabad 500 026

### **III. Governance**

**Members of the Board and their brief background:**

# VIGNANA JYOTHI INSTITUTE OF MANAGEMENT

## GOVERNING COUNCIL

### Chairman

**Sri D. Ashok**, MBA (Wisconsin University, USA).  
Managing Director, Navabharat Ventures Ltd.,  
Hyderabad

### Members

**Dr. D. Nageswara Rao**, ME (BITS), Ph.D (U.K)  
M / S. Managing Director, XDesign Ventures Ltd., Hyderabad

**Sri K. Harishchandra Prasad**, B.Tech, MS, MBA (St. Louis University, USA).  
Managing Director  
M /S. Lakshmi Finance & Industrial Corporation Ltd., Hyderabad

**Sri Y.J.Venkat Rao**  
Railway Contractor, Secunderabad

**Sri Narne Prabhakar**, B.E (Mech).  
Managing Director, M / S.Hyderabad Tulaman Limited, Hyderabad

**Sri Ch. Venkateswara Rao**, M.Sc.  
Former Registrar, JNTU  
Chief Administrator, Vignana Jyothi, Hyderabad

### Member Secretary

**Dr. Kamal Ghosh Ray**  
M.Com, AICWA, Dip.MA (Part-1), Ph.D  
Director VJIM, Secunderabad

**Members of Academic Advisory Body:**  
**VIGNANA JYOTHI INSTITUTE OF MANAGEMENT**  
**ADVISORY BODY**

**Chairman**

**Prof. C. Subba Rao**, M.A, Ph.D  
Former Chairman, APSCHE, Hyderabad.

**Members**

**Dr Prahalada**, FNAE,FIE,FAPAS,FASI,FSWRI CCR&D, DRDO, Ministry of Defence New Delhi

**Dr. V. Venkaiah**, M.Com, Ph.D  
Professor of Management, Faculty of Commerce  
Dr. B. R. Ambedkar Open University, Hyderabad.

**Prof Ashoke K. Dutta**, PGDM (IIM-C)  
Director, Indian Institute of Social Welfare and Business Management, Kolkata.  
Nominee of Commissioner of Technical Education, Hyderabad.

**Nominee of Commissioner of Technical Education, Hyderabad**

**AICTE nominee**

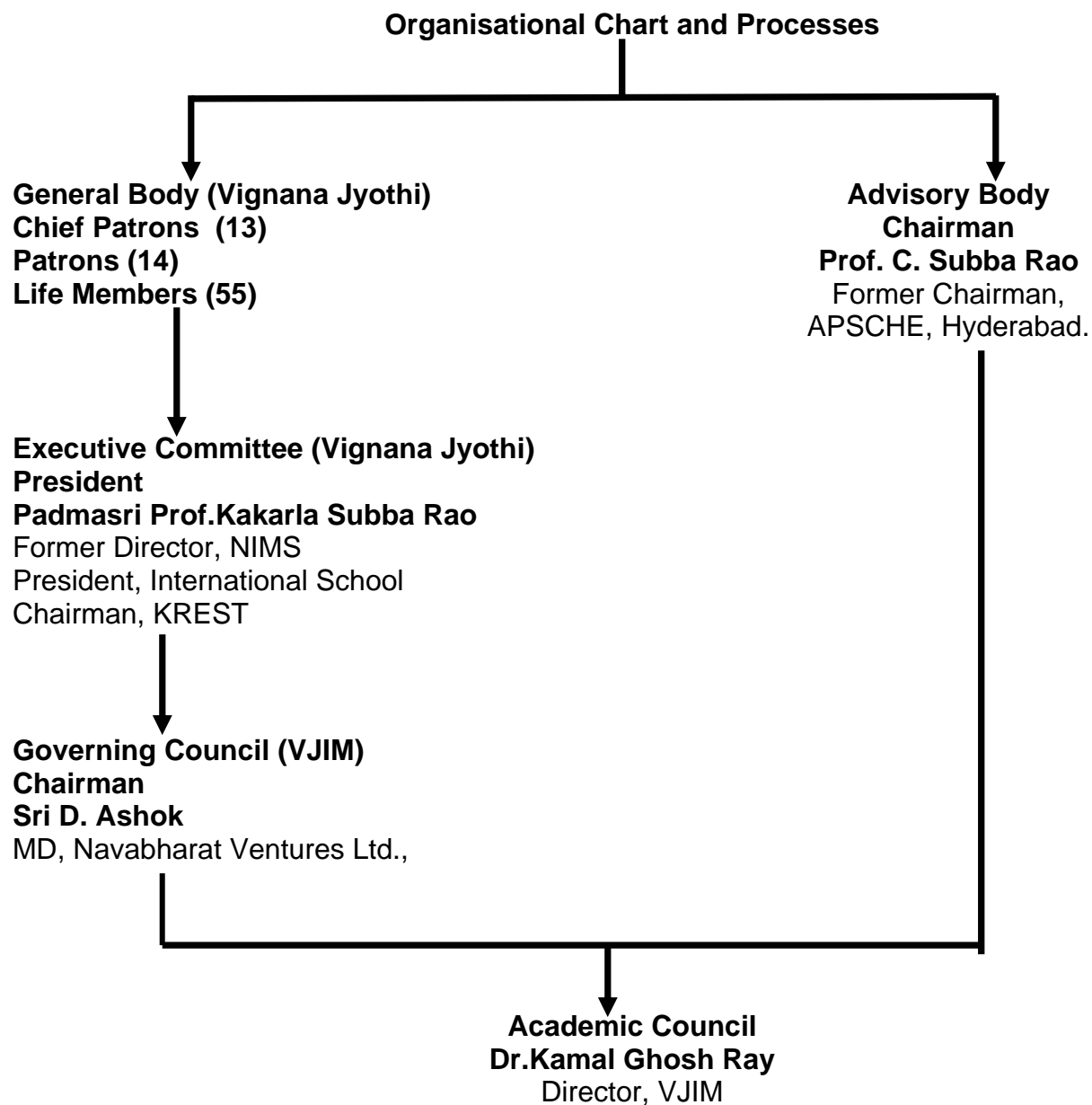
**Ms. Deepa N. Adusumalli**, MBA  
Director (Marketing), Narne Estates Pvt. Ltd., Hyderabad.

**Dr. Ch. S. Durga Prasad**  
M.Com, Ph.D  
Dean – Academic Planning, VJIM, Hyderabad

**Member Secretary**  
**Dr. Kamal Ghosh Ray**  
M.Com, AICWA,Dip. MA (Part – 1) Ph.D  
Director, VJIM, Hyderabad.

Frequency of the Board Meetings and Academic Advisory Body : **Monthly and Annually**

Organisational chart and processes.



## **Nature and Extent of Involvement of Faculty and Students in academic affairs/ improvements.**

### **A) Mentoring, Personal Development Plans:**

Well-designed Personal development Plan (PDP), coupled with the time-tested Mentoring practice runs through all semesters. The scheme aims at helping each student to take up a SWOT analysis and formulate his/her own career goals under guidance from Mentor faculty. The plan aids a student to periodically review his/her own progress, make mid-course corrections as and when needed and put the thrust in appropriate areas to succeed in his/her goals, all with the help, encouragement and facilitation from the nominated Mentor.

### **B) Industry Interaction (22 weeks):**

The students are prepared for final placement by a systematic, well laid out process spread over a period of two years. The theoretical inputs and mentoring help the students to select a career in corporate world. Industry interaction enables the students to understand these careers and also enables the corporates to evaluate these students at entry level. The industry – interaction is structured in three stages.

- i) Study of a Business Activity (2 weeks).
- ii) Summer Project (8 weeks).
- iii) Interneeship (12 weeks).

### **C) Simulated Management Games:**

Students get hands-on experience to simulated business conditions through playing 4-day online Business Simulation Games like world reputed “Capstone” of USA, which is normally played only in reputed B-Schools like Harvard U.K. This game has been played by VJIM Students in-house for the first time in India. All India Management Association organised a 2-day Business Simulation Games “Chanakya” exclusively for Vignana Jyothi Institute of Management students.

### **D) Students’ Participation in Seminars:**

Encouraging students to present research papers in national and international seminars in India.

### **E) Event Management:**

Training students in event management during Chrysalis (2 day seminar) including sponsorships for making it financially self-sustaining. This is organized by the Students’ Forum of VJIM on a topic of managerial interest. Leading industrialists, consultants and academicians present their views on a topic of current interest. The event also includes management quiz and other competitive items meant for under graduate aspirants as well as students of other management schools.

**F) Weekly Students' Forum every Tuesday (90 min):**

Students Forum is a well organised activity at VJIM. Every Tuesday students meet for a session where they organize a potpourri of debates, B-quizzes, B-games, Role Plays and such other activities where they learn to manage events with a purpose. It is a platform to develop leaders by developing and honing their inherent talents.

**G) Academic Council:**

It is chaired by the Director and all the full time faculty are the members. It meets once in a month and discuss the academic issues relating to the institute.

**H) Formation of Co-Curricular and Extra Curricular Clubs:**

Co-Curricular & Extra Curricular Clubs has been done as per the choice of the students, which can be changed from semester to semester based on their interest, involvement and contribution.

**I) B-School Competitions:**

**XIII Batch**

- **AIMA – Infosys National Student Management Games – 18.10.2006 – National Runners up** for the first time by the institute. The Governing Council sanctioned matching cash award of Rs.3,000/- each to four participants in the event.

- **Stony Carter HR Contest – 01.09.2006**  
- Second position in the prelims.

- **NTPC Electron Quiz Context at New Delhi – 06.12.2006**  
- Fourth Position

- **Unnati – 2007 : School of Management Studies, University of Hyderabad – 09-10.02.2007**

- ADTRACTION - I Position
- MANOVEVRE - I Position
- SMART MANAGER - II Position (I Runner up)

### Papers Presentations / Publications

Sl.No.	Name of the Student	Title of Seminar & Details	Topic of the Paper
1	Mr. Prasanth K	International Conference on Entrepreneurship and Management at University of Hyderabad.	Value Creation in enterprises in India: Determinants and Challenges
2	Ms. Sirisha K		Imparting Entrepreneurship Skills: A Study of Efforts and Achievements in India
3	Mr. Suman Chakravarthy	Management of Urban Services – Role of Management Institutions, University of Hyderabad.	Slums and solid waste in Urban Areas in India: Managerial and Socio Economic issues and an Income Generation Model.
4	Ms. Bhumika Sanwal	Nirma International Conference on Management (NICOM 2007) on Enhancing Enterprise Competitiveness by Nirma University of Science & Technology, Ahmedabad	Enterprise Risk Management (Paper Published in seminar proceedings)

#### XIV Batch

- **SUI GENERIS** – Vivekananda Institute of PG Studies, Hyderabad – 14-15.02.2007
  - BULLS n BEARS II Runner Up  
(Finance Game)
  - ADIPATHI II Position  
(Case Study, GD)
  - BIZ QUZ II Position
- **MELANGE – 07** – Loyola Academy Degree & PG College – 26-27.02.3007
  - Communication Craft I Prize
  - Brainvita (Finance Game) Runners – II Prize
  - Esspressivo (HR Game) Runners – II Prize
- **ESPTEROC – 2007**: TJPS College, Guntur – 04.03.2007
  - Virtuoso Winner  
(Young Manager)

TIE - ISB connect – (organized by the Indus entrepreneurs and Indian school of Business’s wadhvani center for Entrepreneurship Development – 14 Dec 2007. Mr. Shrijit Neogy and Ms. SivaKirtana’s Business Plan was selected for presentation. There Venture Capitalists approached to finance the project.

### PAPERS PRESENTATIONS

Sl. No	Name of the Student	Title of Seminar & Details	Topic of the Paper	Venue
1	Mr. K.Sandeep Ms. Harita Sriprada	AVIRBHAV – 2007,	Has Brand made in India made its presence in the global arena?	AV PG College, Hyderabad
2	Ms. Mounika Ms.Thushara Ms. Santipriya		Human Resource Management and Ethical Issues	
3	Ms. Shanti Priya M. Ms. Sukeshni T	Retention Strategies in BPO – ITES Industry	Computing through People – The strategic Management Advantages – 16 & 17 Nov 2007	University of Hyderabad

#### IV. Programmes:

- ❖ Name of the Programmes (Full Time) approved by the AICTE: **Post Graduate Diploma in Management (PGDM).**
- ❖ Name of the Programmes (Part Time) approved by the AICTE: **Not Applicable.**
- ❖ Name and duration of programme(s), if any, not approved by AICTE and being run in the same campus. **Not Applicable.**
- ❖ For each Programme the following details are to be given:
  - Name: **Post Graduate Diploma in Management.**
  - Number of seats: **60**
  - Duration: **2 years**
  - Cut off mark for admission during the last 2 years.  
**2006 - 73.68%; 2007 – 72.28%**
  - Fee : **Rs.1,00,000/- per year (Tuition Fee Rs. 40,000/- per annum).**
  - Placement Facilities:

### PLACEMENT FACILITIES

#### General:

The students are prepared for placements right from the time they are admitted into the institution. This is done by imparting soft skills through a specially introduced subject in two

semesters titled “Written Analysis and Communication” as part of the course curriculum. Conduct of weekly Student’s Forum for 90 minutes is also a part of training programme.

### **Organisation:**

A team headed by senior faculty member with industry experience assisted by students placement committee, consisting of about 10 students, work throughout the year for establishing interactions with the industry. The activities include producing promotion material and their distribution, inviting industry representatives and alumni for Guest Lectures. The committee also interacts with heads of the specific industries locally and outside for finding opportunities for placements both in summer project lasting eight weeks and internship lasting 12 weeks culminating into regular placement after the completion of PGDM Course.

### **Interaction of Industry Representatives with students:**

The institution specially organises the following events to promote interaction of industry representatives with students to improve their placement prospects.

- Chrysalis:– This event is conducted every year during November. Industry representatives of repute are invited on to the panels for discussions on contemporary business themes and for interaction with the students.
- Foundation Day, conducted every year during February enables interaction of industry representatives, entrepreneurs, alumni and students.

### **Process:**

The placement committee releases placement brochure / CD to be distributed to corporates. Invitations to visit the campus are sent to past and prospective recruiters. A plan is also drawn out by the committee regarding the profile of recruiters to be invited. This is based on the functional areas of the student’s choice. Interviews are organised in campus or at the recruiter’s places and these culminate into final placements.

- Campus placement in last two years with minimum salary, maximum salary and average salary:

**Campus placement in last two years  
with minimum salary, maximum salary and average salary**

<b>Sl.No.</b>	<b>Year</b>	<b>Minimum Salary (per annum)</b>	<b>Maximum Salary (per annum)</b>	<b>Average Salary (per annum)</b>
1	2006-07	2 lakhs	5.7 lakhs	3 lakhs
2	2005-06	1.20 lakhs	3.66 lakhs	2.50 lakhs

- ❖ Name and duration of programme(s) having affiliation/collaboration with Foreign University(s)/Institution(s) and being run in the same Campus along with status of AICTE approval. : **Not Applicable**
- ❖ Details of the Foreign Institution/University:
  - Name of the University / Institution
  - Address
  - Website
  - Is the Institution / University Accredited in its Home Country
  - Ranking of the Institution / University in the Home Country
  - Whether the degree offered is equivalent to an Indian degree?  
If yes, the name of the agency which has approved equivalence. If no, implications for students in terms of pursuit of higher studies in India and abroad and jobs both within and outside the country.
  - Nature of Collaboration
  - Conditions of Collaboration
  - Complete details of payment a student has to make to get the full benefits of collaboration.
- ❖ For each Collaborative / affiliated Programme give the following: **Not Applicable.**
  - Programme Focus
  - Number of Seats
  - Admission Procedure
  - Fee
  - Placement Facility
  - Placement Records for last two years with minimum salary, maximum salary and average salary
- ❖ Whether the Collaborative Programme is approved by AICTE? If not whether the Domestic / Foreign Institution has applied to AICTE for approval as required under notification no. 37-3/Legal/2005 dated 16th May, 2005.: **Not Applicable.**

## FACULTY

Number of faculty members:

- Permanent faculty: **10 (Including Director)**
- Visiting faculty: **12**
- Adjunct faculty: **Nil**
- Guest faculty: **15**

- ❖ Profile of each faculty with qualifications, total experience, age and duration of employment at the institute concerned:

### PROFILE OF FACULTY

No	Name	Qualifications	Experience		Age	Duration of the employment Years
			Teaching Yrs	Industry yrs		
1	Dr. Kamal Ghosh Ray Director	M.Com, AICWA, Dip. MA (Part – 1) Ph.D	10	21	54	0.4
2	Dr. Ch. S. Durga Prasad Dean – Academic Planning	M.Com, Ph.D	18	2	43	7
3	Dr. S. R. Subba Rao Professor	M.A., (Economics) M.Sc., (Statistics) Ph.D	16	24	63	6
4	Sri. R. Rama Rao Professor	B.Tech, MBA (Registered for Ph.D with JNTU)	6	33	56	7
5	Col (Retd) B. Ankaiah Asso. Prof	BE, M.Tech, PGDQM (Registered for Ph.D with JNTU)	7	26	57	1
6	Mr. P.V.L. Raju Asst. Prof.	MA,PG Dip in HRM	5	20	52	1
7	Col. (Retd) Saeed Ahmad Asst. Prof.	ME (P. G. Engg, Military College of Telecom. Engg).	5	30	55	2

8	Lt. Col.(Retd) R. Madhavadas Naidu Asst. Prof.	MPM (Registered for Ph.D with Marathwada Univ)	3.5	30	54	0.5
9	Mr. A. Ramesh Asst. Prof.	B.E, MBA (Registered for Ph.D with OU)	9	1	37	0.6
10	Mrs. V.Jaya Shree Asst. Prof.	MBA (Registered for Ph.D with OU)	10	1	36	0.6

Number of faculty employed and left during the last two years  
Number of faculty employed during the last two years: **7**  
Number of faculty left during the last two years: **4**

Profile of Director/Principal with qualifications, total experience, age and duration of employment at the institute concerned:

**Name** : Dr. Kamal Ghosh Ray

**Date of Birth** : 03.08.1954

**Academic qualifications (with field of specialization):** M.Com, AICWA, Dip. MA (Part – 1), Ph.D (Finance, Accounts & Risk Management)

### Details of Experience (Academic / Industrial)

#### I. Academic: (over 26 years: full-time 10 years + adjunct / visiting 16 years)

- After leaving corporates in 1998, took up full-time academic assignment in Amity Business School as Professor and Head of the Department of Finance from May, 1998 to December 1998.
- Worked as Professor and Area Co-coordinator-Finance & Accounting in Lal Bahadur Shastri Institute of Management from December, 1998 to February, 2001.
- From February, 2001 to August, 2007, worked in Institute for Integrated Learning in Management (IILM), New Delhi as Director of the IILM Business School, Lodhi Road, New Delhi and Professor of Accounting, Finance and Risk Management. He Worked in IILM as Dean-Academics, Dean-Graduate School of Management, Programme Director of the Graduate School of Management.
- Conducted management development programmes for civil servants (Indian Administrative Service / Indian Police Service / Indian Forest Service officers of the Government of India) and

senior company executives.

- Lead a prestigious research team of a national body, IC Centre for Governance on “Public Governance and Development Divide of Indian States”.
- **Taught the following subjects at post-graduate level :**
  - Corporate Restructuring – Mergers and Acquisitions
  - Corporate Valuation
  - Project Appraisal and Financing
  - Investment Banking and other Financial Services
  - Risk Management and Insurance
  - Enterprise Risk Management
  - Operations and Management of Insurance Companies
  - Accounting for Managers (financial and management accounting)
  - Management Accounting in Insurance Companies
  - Investment Analysis and Portfolio Management
  - Financial Management of Banks & Insurance Companies
  - Corporate Finance
  - International Financial Management
  - Strategic Cost Management
  - Management Control System
- A visiting Professor of
  - Mergers and Acquisitions of the Indian Institute of Foreign Trade, New Delhi.
  - Project Management of the Indian Institute of Travel and Tourism Management, Gwalior.
- Worked as visiting faculty of the Institute of Cost and Works Accountants of India as well as Indian Institute of Bankers from 1982 to 1987.
- Was Visiting Professor of finance of Jadavpur University for the MBA Programme from 1987 to 1998.
  - Was Academic Guide for the Institute of Chartered Financial Analysts of India.
  - Was a paper setter and examiner of Calcutta University & Jadavpur University.
  - A life member of National Council of Education, Bengal.
- He has written and presented a number of papers in national and international journals and conferences.

## **II. Corporate Experience: (over 21 years) from 1977 to 1998**

### **1. Sapphire Global Finance Limited, Calcutta**

**Period:** January 1996 to May 1998

**Position held:** Chief Executive Officer

### **2. Asea Brown Boveri Limited,**

**Period:** December 1982 to January 1996.

**Position held:** Segment Controller-Environment Business [responsible for Calcutta and Chennai operations]

**3. Kumardhubi Fireclay & Silica Works Ltd.,** Dhanbad and later on transferred to **Heilgers Ltd., Calcutta** [under same Management]  
**Period:** March 1979 to December 1982.  
**Position held:** Manager - Cost

**4. National Textile Corporation Ltd,** Calcutta  
**Period:** April 1977 to March 1979.  
**Position held:** Assistant. Manager - Costing

**Date of the appointment in the present institution :** 08.08.2007

Whether student assessment of faculty is in force.: **Yes**

#### **FEE**

Details of fee, as approved by State Fee Committee, for the Institution.: --  
 Details of fee being charged by the Institution

<b>Fees Items(Rupees)</b>	<b>First Year</b>	<b>Second Year</b>
<b>Tuition</b>	70,000	70,000
<b>Admission</b>	6000	-
<b>Library Fees</b>	10,000	10,000
<b>Computer</b>	25,000	25,000
<b>Course Material/Books</b>	25,000	25,000
<b>Examination Fees</b>	5,000	5,000
<b>Placement Expenses</b>	4,000	7,500
<b>Convocation</b>	-	5,000
<b>Student Welfare</b>	7500	5,000
<b>Alumni-Association</b>	7,500	7,500
<b>Total Fees</b>	<b>1,60,000</b>	<b>1,60,000</b>

#### **Payment Schedule**

<b>Payment Details</b>	<b>I Year(2008)</b>	<b>II Year(2009)</b>
At the Time of Admission	Rs. 1,00,000	-
Commencement of Academic session	--	Rs. 1,00,000
On or Before 30 <sup>th</sup> Sept	Rs 60,000	Rs, 60,000
Total Amount	Rs 1,60,000	Rs 1,60,000
<b>Books/ Course Material are provided by the Institute for the various courses</b>		

**Fee waivers granted with amount and name of students**

Two merit scholarships upto 50% of fees are offered to first two ranks in each semester

Batch	Admission	I Semester	II Semester	III Semester
XIII (2005-06)	1. Ms. JVN Shilpa (0103)	1. Bhumika S. (0512)	1. Bhumika S. (0512)	1. Bhumika S. (0512)
	2. Mr. Deepak B. (069)	2. Mr. Deepak B.(0515)	2. Ms. Shirisha K. (0551)	2.Ms.Komal Malani (0526)
XIV (2006-07)	1. Mr. Vishal Maniyar (0081)	1. Mr. Vishal Maniyar (0660)		1. Mr. Vishal Maniyar (0660)
	2. Mr. Ritesh Sinha (0071)	2. Mr. Vishal Jand (0659)		2. Mr. Vishal Jand (0659)
XV (2007-09)	1 Swati Singh (9140)	1.Ms. Neha Surya (0725)		
	2. R. Surabhi (9050)	2. Ms M. Lata (0720)		

Number of scholarships offered by the institute with the name of students, duration and amount:

Semester	XIII Batch		XIV Batch		XV Batch	
	Name	Amount	Name	Amount	Name	Amount
Admission	1. Ms. JVN Shilpa (0103)	Rs. 18,750	1. Mr. Vishal Maniyar (0081)	Rs.25,000	1 Swati Singh (9140)	Rs.25,000
	2. Mr. Deepak B. (069)	Rs. 18,750	2. Mr. Ritesh Sinha (0071)	Rs.25,000	2. R. Surabhi (9050)	Rs.25,000
Semester I	1. Bhumika S. (0512)	Rs. 18,750	1. Mr. Vishal Maniyar (0660)	Rs.25,000	1.Ms. Neha Surya (0725)	Rs.25,000
	2. Mr. Deepak B. (0515)	Rs. 18,750	2. Mr. Vishal Jand (0659)	Rs.25,000	2. Ms. Lata (0720)	Rs.25,000
Semester II	1. Bhumika S. (0512)	Rs. 18,750				
	2. Ms. Shirisha K. (0551)	Rs. 18,750				
Semester III	1. Bhumika S. (0512)	Rs. 18,750	1. Mr. Vishal Maniyar (0660)	Rs.25,000		
	2.Ms.Komal Malani (0526)	Rs. 18,750	2. Mr. Vishal Jand (0659)	Rs.25,000		

- ❖ Criteria for fee waivers/scholarships.: **Merit (Toppers of the semester based on CGPA of the semester)**
- ❖ Estimated cost of Boarding and Lodging in Hostels.: **Not Applicable.**

## VII. ADMISSION

Number of seats sanctioned with the year of approval.: **60 (2007-08)**

Number of students admitted under various categories each year in the last two years.: **60**

Number of applications received during last two years: **2006: 287 ; 2007 - 322**

## VIII. ADMISSION PROCEDURE

Mention the admission test being followed, name and address of the Test Agency and its URL (website).: **MAT**

**All India Management Association**  
**Management House, 14 Institutional Area**  
**Lodhi Road, New Delhi 110 003**  
**www.aima-ind.org**

Number of seats allotted to different Test Qualified candidates CAT, MAT, XAT, JMET, ATMA, CET, JEE (State conducted tests / University tests).:

**MAT – 60 in 2007 (XV Batch)**

### Calendar:

- Last date for request for applications.: 07.06.2007
- Last date for submission of application: 07.06.2007
- Dates for Group Discussion (GD) / Interviews: **1<sup>st</sup> to 7<sup>th</sup> June 2007.**
- Dates for announcing final results: **07.06.2007**
- Release of admission list (main list and waiting list should be announced on the same day): **07.06.2007**
- Date for acceptance by the candidate (time given should in no case be less than 15 days): **16<sup>th</sup> June 2007 for Merit list & 21<sup>st</sup> June 2007 for Waiting list.**
- Last date for closing of admission: **23.06.2007.**
- Starting of the Academic session: **25.06.2007.**
- The waiting list should be activated only on the expiry of date of main list: **Complied with**
- The policy of refund of the fee, in case of withdrawal, should be clearly notified:

**Refund** : Under no circumstances the fee once paid is refundable.

**Withdrawal:** The students applying for the withdraw would have to meet the following criteria in payment of fee:

- 50% of fee for the first year to be recovered, in case the student does not attend any classes.
- Full fee for the two year to be paid if the candidate attends the classes (irrespective of the period).

## IX. CRITERIA AND WEIGHTAGES FOR ADMISSION

Describe each criteria with its respective weightages i.e. MAT Test, Group Discussion, Written Summary of GD, Panel Interview: **70:10:10:10**

Mention the minimum level of acceptance, if any, for any criteria.: **No**

Mention the cut-off levels of percentage & percentile scores (section-wise and/or total as case may be) of the candidates in the admission test who are called for GD/ Interview: **All the candidates were called for GD & Interview however, the minimum score of the candidates in MAT was 668.50 out of 800.**

Mention last two years cut-off percentage & percentile (section-wise and/or total as the case may be) of the candidates called for GD / Interview:

- \* **2006: All the candidates were called for GD & Interview however, the minimum score of the candied in MAT was 362.50 out of 800.**
- \* **2007: All the candidates were called for GD & Interview however, the minimum score of the candidate in MAT was 349 out of 800.**
- \* Display marks scored in Test, GD, Interview etc. and in aggregate for all candidates who come for GD/Interview etc: Complied with

## X. APPLICATION FORM:

Downloadable application form, with online submission possibilities. **Downloadable Application form is available.**

## XI. LIST OF APPLICANTS

List of candidates whose applications have been received along with percentile/percentage score for each of the qualifying examination in separate categories for open seats. List of candidates who have applied along with percentage and percentile score for Management quota seats: **Annexure – A.**

## XII. CRITERIA FOR GD / PANEL INTERVIEW

Norms adopted for calling the candidates for Group Discussion/Personal Interview. (It has to be strictly in order of merit.): **All candidates applied for admission are called for GD and Interview.**

Attributes for evaluation in GD/Interview.

### The parameters for GD evaluation are :

1. Expression : Content of ideas, clarity and fluency of speaking, logical build up.
2. Listening : Respect for others' views, comprehending others.
3. Adaptability : Co-operative attitude, readiness to own mistakes, ability to accept criticism gracefully, consideration for feeling of others, not being one-track minded or rigid, absence of selfish attitude, not being a bully,

- liveliness.
4. Courage : Courage of one's convictions, determination, ability to stand up to
  5. Leadership : How often and how much the candidate speaks, performs leadership role in steering the group.

**The parameters for Panel Interview evaluation are:**

1. Personality : Poise, cheerfulness, mannerism, positive attitude.
2. Goal Focus : Clarity of career objectives
3. Confidence : Self-confidence, faith in one's own ability
4. Range of Knowledge : Range of ideas and depth of thoughts.
5. Response to Questions : Promptness, expression, coherence and relevance.

**XIII. RESULTS**

Composition of evaluation team with the brief profiles of members (This information be made available in the public domain after the admission process is over) :

**Evaluation Team**

No	Name	Qualifications	Experience	
			Teaching Yrs	Industry yrs
1	Dr. Ch. S. Durga Prasad Dean – Academic Planning	M.Com, Ph.D	18	2
2	Dr. S. R. Subba Rao Professor	M.A., (Economics) M.Sc., (Statistics) Ph.D	16	24
3	Sri. R. Rama Rao Professor	B.Tech, MBA	6	33
4	Col(Retd) B. Ankaiah Asso. Prof	BE, M.Tech, PGDQM	7	26
5	Mr. P.V.L. Raju Asst.Prof.	MA,PG Dip in HRM	5	20
6	Col. (Retd.) Saeed Ahmad Asst. Professor	ME (P. G. Eng, Military College of Telecom. Engg.).	5	30
7	Mr. A. Ramesh Asst. Prof.	B.E, MBA	9	1
8	Mrs. V.Jaya Shree Asst. Prof.	MBA	10	1
9	Mrs. A. Sridevi Asst. Prof	B.Com, MBA, Finance & Systems	6	1

Score of the individual candidates called for Group Discussion and Interview in each of the components including the test and in total, arranged in order of merit: **All the candidates who have applied are called for GD and Panel Interview.**

List of candidates who have been offered admission in each category:

**MAIN LIST: XV BATCH PGDM**

The following candidates, who appeared for MAT/CAT/XAT/ICET examinations, Group Discussion (GD), Summary Writing of GD and Panel Interview conducted by the institution from 1<sup>st</sup> June 2007 to 7<sup>th</sup> June 2007 are placed on **MAIN LIST** in the descending order of merit as under. The admission is subject to the following:

- a) Verification of qualifications, marks and employment as listed in the application form.
- b) Payment of Rs.1,00,000/- towards the first year fees, by Demand Draft in favour of Vignana Jyothi Institute of Management payable at Hyderabad/Secunderabad.
- c) Completion of admission formalities before **5 pm on 16<sup>th</sup> June 2007**, beyond which, vacancies will be passed on to the candidates in the Waiting List.

Sl. No	App. No	Rank	NAME	Sl. No	App. No	Rank	NAME
01	9140	1	Swati Singh	25	9082	25	Naresh Kumar Kasha
02	9050	2	R. Surabhi	26	9063	26	Laveena Chugani
03	9128	3	M. Lata	27	9162	27	Sekhar Ghatraju
04	0068	4	Esha. V. Jobanputra	28	0086	28	Shankar I.A.R.S.S
05	0062	5	Seethal M.	29	9117	29	C.H. Krishna Mohan
06	9018	6	E. Sridhar Sarma	30	0030	30	Kuravi Santa Lalitha S
07	9089	7	Rakesh Sharma .M	31	0003	31	Sanjay P. Jain
08	9167	8	Ramanjaneyulu Kolla	32	9049	32	G.Suresh Kumar
09	9174	9	P.R.P Kumar Gupta D	33	0071	33	S. Chaitanya
10	0017	10	P. Dheerandra Ganesh	34	9182	34	Apurava Shah
11	9077	11	Lokesh Velicheti	35	9059	35	B. Shobana
12	9044	12	Edara Sudha Parimala	36	9208	36	Aleem Basha .M
13	9143	13	Pradeep Kumar	37	0002	37	Swathi Ch.
14	9157	14	Amit Kumar Singh	38	9086	38	Dahaval Vora
15	9073	15	Sushvi Tulika	39	0051	39	Shruti Badam
16	9017	16	Ganapa. Sai. Arundhati	40	9091	40	Aditya Kumar Jha
17	9036	17	Krishna Sagar V.V.S	41	0126	41	A. Prasanth Kumar
18	9054	18	Kranthi Dadi	42	0069	42	Bandhakavi Ramya
19	0004	19	Suparna M. Kumar	43	0081	43	Samvidha Anippindi
20	0094	20	K. Haripriya	44	0049	44	Y. Shilpa Murthy
21	9030	21	Tarini Agarwal	45	9092	45	Beena Naidu Kosana
22	0074	22	T.Taruna Kumari	46	0118	46	Goddu Hari Kiran Babu
23	9061	23	Angadimani Raj Kiran	47	9136	47	Vyas Kumar Mishra
24	9142	24	Arpana Chandra	48	0001	48	Priyanka Kandregula

Out of the above 48 students first two (rank order) have been sanctioned half fee waiver for Semester I.

### MANAGEMENT QUOTA

The following candidates, who appeared for MAT/CAT/XAT/ICET examinations, Group Discussion (GD), Summary Writing of GD and Panel Interview conducted by the institution from 1<sup>st</sup> June 2007 to 7<sup>th</sup> June 2007 and who approached the Management to take admission under the Management Quota are placed on Management Quota list as under:

- a) Verification of qualifications, marks and employment as listed in the application form.
- b) Payment of Rs.2,00,000/- towards the first year fees, by Demand Draft in favour of Vignana Jyothi Institute of Management payable at Hyderabad/Secunderabad.

Sl.No	App. No.	Rank	Name
1	9087	71	Tejas S. Mehta
2	9038	74	Payal Baid
3	9131	78	Keerthi Kolli
4	9013	94	Abhinandana G.
5	9093	107	Bhanu Prasad J.
6	9056	108	Sonal Bhandari
7	9029	111	Raghavender Rao G.
8	9037	118	Swati Pershad
9	9101	125	Sai Krishna Chaitanya K.
10	9102	130	Neha Surya
11	0031	202	Indu Hooda
12	9109	207	Uma Ramakrishna Anaparthi
13	0055	217	Prashanth Kumar M.
14	9075	226	M.B.Sandeep Kumar

Waiting list of the candidates in order of merit to be operative from the last date of joining of the first list candidates, category wise:

## WAITING LIST

The students in the Waiting List as under are permitted to seek admission from **10 am on 18<sup>th</sup> June 2007 till 5 pm on 21<sup>st</sup> June 2007** to fill the vacancies (if any) from the Main List. The admission to the candidates in this list would be offered both based on first-come-first-serve and position in the waiting list as per merit. At all times (on any day) meritorious students, in the order of merit would be given preference for admission of vacancies existing within first 48 seats.

The admission is subject to the following:-

- a) Verification of qualifications, marks and employment as listed in the application form.
- b) Payment of Rs.1,00,000/- towards the first year fees, by Demand Draft in favour of Vignana Jyothi Institute of Management payable at Hyderabad/Secunderabad.

Sl.No	App. No.	Rank	Name
01	0022	49	Hemanth Batchu
02	9076	50	Sushma Kumari
03	0101	51	Shoaib Ahmed Khan
04	0105	52	B.V.S Sukumar
05	9121	53	Sweta Jain
06	9058	54	Parvind Kumar
07	9057	55	Nupur Mor
08	9070	56	Ambati Sai Supriya
09	0007	57	Srinivas Gurram
10	9111	58	Nirmalendu Samantray
11	9153	59	Jitendar Kumar Ojha
12	9150	60	Rayapati Jahnavi
13	9124	61	Aparna Krishnan
14	9147	62	Narayana Murthy Challa
15	9040	63	B. Dipesh Kumar
16	0008	64	Dhrubajyoti Boruah
17	9166	65	Srinivasu Akkina
18	9146	66	Naga Mounica Godavarthy

List of the candidates who joined within the date (16<sup>th</sup> June 2007 for Merit list & 21st June 2007 for Waiting list) vacancy position in each category before operation of waiting list.

**Candidates joined in Main List**

Sl. No	App. No	Rank	NAME	Sl. No	App. No	Rank	NAME
01	9140	1	Swati Singh	19	9142	24	Arpana Chandra
02	9050	2	R. Surabhi	20	9063	26	Laveena Chugani
03	9128	3	M. Lata	21	0086	28	Shankar I.A.R.S.S
04	0068	4	Esha. V. Jobanputra	22	0030	30	Kuravi Santa Lalitha S
05	0062	5	Seethal M.	23	0003	31	Sanjay P. Jain
06	9089	7	Rakesh Sharma .M	24	9049	32	G.Suresh Kumar
07	9167	8	Ramanjaneyulu Kolla	25	0071	33	S. Chaitanya
08	9174	9	P.R.P Kumar Gupta D	26	9208	36	Aleem Basha .M
09	0017	10	P. Dheerandra Ganesh	27	0002	37	Swathi Ch.
10	9077	11	Lokesh Velicheti	28	9086	38	Dahaval Vora
11	9044	12	Edara Sudha Parimala	29	0051	39	Shruti Badam
12	9073	15	Sushvi Tulika	30	9091	40	Aditya Kumar Jha
13	9036	17	Krishna Sagar V.V.S	31	0069	42	Bandhakavi Ramya
14	9054	18	Kranthi Dadi	32	0081	43	Samvidha Anippindi
15	0094	20	K. Haripriya	33	0049	44	Y. Shilpa Murthy
16	9030	21	Tarini Agarwal	34	9092	45	Beena Naidu Kosana
17	0074	22	T.Taruna Kumari	35	0118	46	Goddu Hari Kiran Babu
18	9061	23	Angadimani Raj Kiran	36	0001	48	Priyanka Kandregula

### Candidates joined in Waiting List

Sl.No.	App. No.	Rank	Name
37	0022	49	Hemanth Batchu
38	9076	50	Sushma Kumari
39	0105	52	B.V.S Sukumar
40	9121	53	Sweta Jain
41	9058	54	Parvind Kumar
42	9057	55	Nupur Mor
43	0007	57	Srinivas Gurram
44	9153	59	Jitendar Kumar Ojha
45	9150	60	Rayapati Jahnavi
46	9124	61	Aparna Krishnan
47	9147	62	Narayana Murthy Challa
48	9166	65	Srinivasu Akkina
49	9146	66	Naga Mounica Godavarthy

Note: Suppression and/or misrepresentation of information would attract appropriate penal action.

### Candidates joined in Management Quota

Sl.No	App. No.	Rank	Name
1	9087	71	Tejas S. Mehta
2	9038	74	Payal Baid
3	9131	78	Keerthi Kolli
4	9013	94	Abhinandana G.
5	9093	107	Bhanu Prasad J.
6	9056	108	Sonal Bhandari
7	9029	111	Raghavender Rao G.
8	9037	118	Swati Pershad
9	9101	125	Sai Krishna Chaitanya K.
10	9102	130	Neha Surya
11	9109	207	Uma Ramakrishna Anaparthi